

## Welcome

## Agenda

- Introductions
  - Transatlantic Programs Center (TAC)
  - Transatlantic Division (TAD)
- Purpose/Objective
- Questions
  - No specific project questions
  - Q&A session
- Administrative Notes
  - Lunch on your own
  - Meeting room available until 1600



## Industry Day Agenda July 17, 2009 - 7:30 a.m. to 1 p.m.

- 7:30 Facility opens; Attendees sign in Coffee and water will be available from 7:30 to 10 a.m.
- 8:00 Welcome and Announcements
  Roger Thomas
  Chief, Construction-Operations Division
- 8:10 Transatlantic Programs Center Mission

  LTC Donald Johantges

  Commander, Transatlantic Programs Center
- 8:30 Contracting Overview

  Darralyn Williams

  Director, Contracting Division



## Industry Day Agenda (cont) July 17, 2009 - 7:30 a.m. to 1 p.m.

9:00	Streamlined Source Selection Criteria
	Deborah Duncan
	Deputy for Programs and Project Management

- 9:30 Overseas Construction Challenges Roger Thomas
- 10:00 Break and Network
- 10:30 Afghanistan Program

  Joseph Zaraszczak

  Chief, Afghanistan Branch
- 11:00 Military Construction and U.S. Air Force Program Robert Schaible
  Chief, Military Construction Branch



## Industry Day Agenda (cont) July 17, 2009 - 7:30 a.m. to 1 p.m.

- 11:20 Foreign Military Sales/Iraq Program **Deborah Duncan**
- 11:30 Services Contracts Roger Thomas
- 11:45 Small Business

  Jackie Wolfe

  Small Business Specialist
- 12:00 Questions and Answers **Leadership Panel**
- 1:00 Conclusion **Deborah Duncan**

Note: Industry Day event will end at 1 p.m., but Millwood Station Banquet Hall will remain available until 4 p.m.



## **Industry Day**







## **Operational Overview**

LTC Donald E. Johantges, Commander

#### Mission

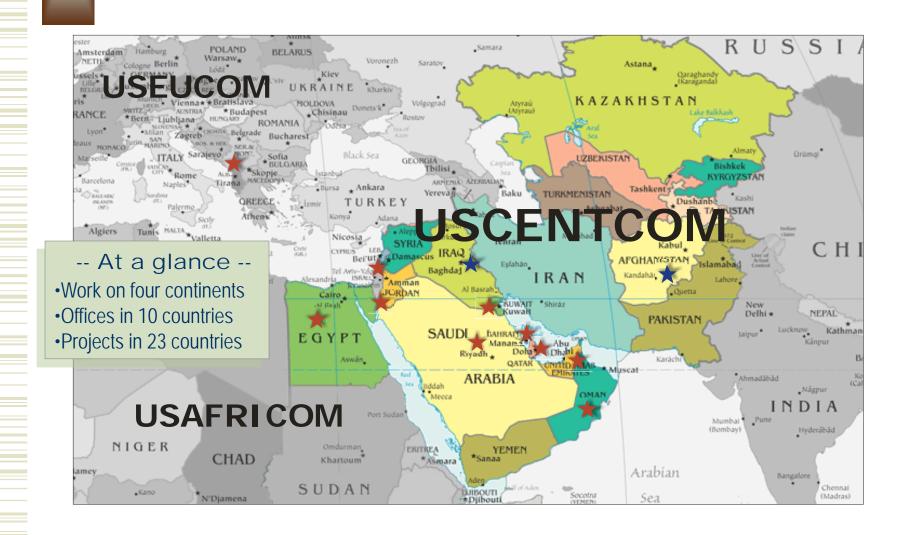
Provide quality, responsive engineering, construction related advice and services to customers in the Middle East, Africa and other areas as needed

- U.S. military operations
- International and interagency support
- Stateside assistance to Gulf Region Division and Afghanistan District

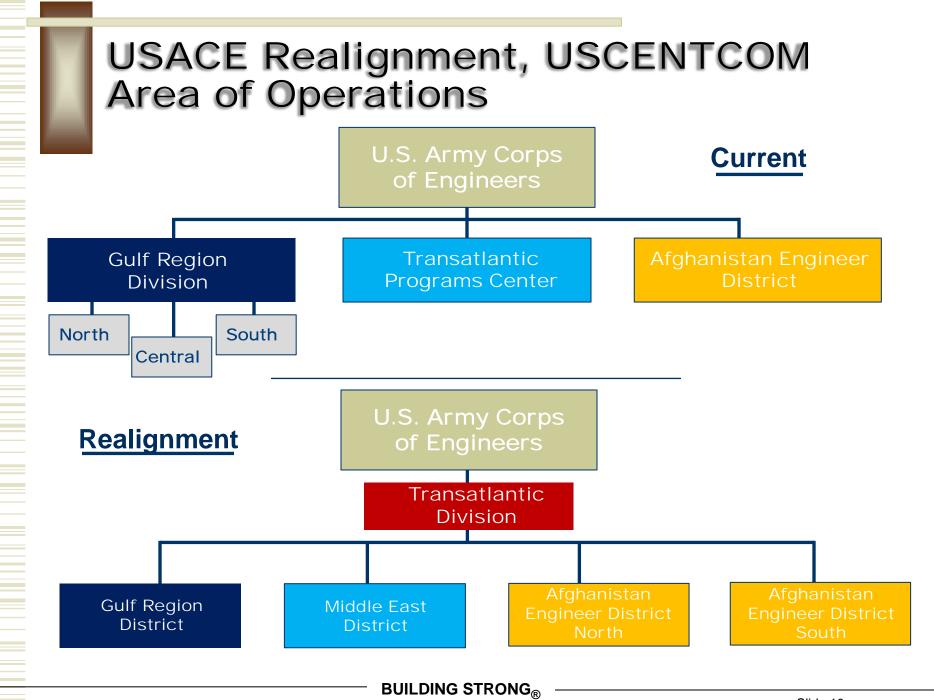




## TAC Area of Operations



#### **Project Delivery** Transatlantic Programs Center Programs & Project Construction-Engineering Contracting Management Operations Roger Vogler Darralyn Williams **Deborah Duncan Roger Thomas** Kuwait Egypt Kosovo Jordan Qatar UAE Lebanon Bahrain Oman



Slide 10

### Customer/Stakeholders

- US Central Command and component services
- Department of Defense agencies
- Other US government agencies
- Foreign military forces and foreign organizations

US Army Europe





## Types of Services

- Planning and programming
- Engineering and design
- Construction management
- Operations and maintenance services
- Contracting and acquisition







## Support for US Military Operations, Arabian Gulf









## Air Force Programs, US Central Command

- Program execution agent at US Air Force expeditionary sites in US CENTCOM AOR
- Manage Air Force projects
  - Full responsibility in Arabian Gulf region
  - Collaborate with
    - Afghanistan Engineer District
    - Gulf Region Division (Iraq)





## Air Force Program Overview

> FY09: 16 projects, \$320 million

> FY10: 22 projects, \$520 million

> FY11: 11 projects, \$210 million







Values denote programmed amounts

## Army Program Overview, Afghanistan

> FY09: 38 projects, \$644 million

> FY10: 69 projects, \$888 million

> FY11: 48 projects, \$686 million



#### Values denote programmed amounts

#### **Types of Projects**

Ammo supply

Main supply routes, roads

Rotary wing parking

Fuel storage

Waste management complex

Perimeter fence, guard towers

Kabul Compound, Phase III

Medical facility



## Army/Air Force Projects, Afghanistan

- Packaged projects in remote locations for more efficient contract awards, construction coordination
  - Similar in timelines, types of construction and proximity
  - Cooperative effort between USACE and its customers



#### **Types of Projects**

Aircraft pavements

Munitions storage

Entry control points

Roads

Fuels projects

**RSOI** facilities

Housing, barracks, various buildings

Utilities, infrastructure

Medical facilities

Headquarters facilities



## Project Support, Operations in Iraq

- Military appropriations
- Facilities O&M support
- Support for other US Government agencies
- Support for Task Force SAFE







#### **Services Contracts**





- Job order contracts (JOC)
  - Small repairs, minor construction, facilities support
  - Army/Air Force support
  - Various locations, Arabian Gulf
- Operations & maintenance contracts in Iraq & Afghanistan
  - Facilities operations and maintenance
  - Security services
  - Task Force SAFE

## Foreign Military Sales (FMS) Programs









## **Potential FMS Projects**

- Egypt
  - Peace Vector VII
  - Apache facilities
  - Chinook
- UAE Blackhawk facilities
- Kuwait
- Jordan
- Humanitarian projects through FMS, various locations
- Assist with Iraq and Afghanistan FMS case processing















## **Contracting Overview**

Darralyn S. Williams, CPCM



- Indefinite Delivery Contract (IDC) Cancellation
  - Oversight Requirements
  - Expiring Funds
- Potential IDCs
  - Regional
  - Smaller \$
  - Separate Construction and Services
  - Firm Fixed Price
  - ❖ No CPAF; Very Limited Cost Reimbursement
- In the meantime, use Full and Open competitive procedures



- > Full & Open Competitive Procedures
- Proposal Submission & Adequacy
  - Completeness
  - Reasonableness
- Best Value Tradeoff Process
- Streamlined Evaluation Criteria
- Responsibility Determination



- > Theatre Business Clearance for Services
- Defense Base Act (DBA) Insurance
- Synchronized Pre-deployment & Operational Tracker (SPOT)
- Security Requirements Common Access Card (CAC)



- International Balance of Payments (IBOP) Requirements
- Duties/Customs/Taxes
- > US Preference
- US Flag Vessel Requirements



## Streamlined Source Selection Evaluation Criteria

Deborah A. Duncan, P.E., PMP



### Advantages of Simplified Source Selection Criteria

- Simplify and less costly process for the offeror
- Consistency of process; a new standard
- Allows the Government to evaluate the offerors' understanding of project specific risks and mitigation strategy for each
- > Ensure our ability to deliver best value to our customers



## Non-pricing Evaluation Factors - Design Build

- Management Plan
  - No sub-factors
- Experience
  - Design Experience
  - Construction Experience
- Past Performance
  - Prime Contractor Performance
  - Subcontractor Performance



- Narrative description not to exceed ten pages
  - Project staffing
  - Challenges and risks associated with the project
  - Actions to be taken to mitigate risks meet specifications and deliver project on schedule.
- Evaluate offeror's understanding and capability to execute the project: location, scope, quality, schedule, budget, labor and safety



- Design experience managing and executing similar work
  - Identify designers: in-house, partners & subcontractors and specific design responsibilities
  - Identify minimum of three projects performed for each design identity
  - Project examples within the past six years
  - More weight for experience within the past three years
  - More weight for region or country specific design experience



- Construction experience managing and executing similar work
  - Identify resources: in-house, partners & subcontractors and specific responsibilities
  - Identify minimum of three projects performed for each member of joint venture, partnership or firm
  - Project examples within the past six years
  - More weight for experience within the past three years
  - More weight for region or country specific construction experience

## **Experience - Construction**

Construction experience required for proposed subcontractors when the prime contractor is performing less than 50 percent of the construction effort

#### **Specific Experience**

- Project Name
- Project Description
- Work Performed
- Prime or Sub
- Project Location
- Project Completion Date or Percent Complete
- Dollar Value of Work
- Dollar Value of Work Performed



# Past performance is an indication of future success

- Required by subcontractors if the total subcontracting effort equates to fifty percent or more
- No past performance = neutral rating

#### Offeror's reputation for:

- Quality work
- Timeliness
- Reasonable cost
- Safe work environment
- Cooperation
- Commitment to customer satisfaction



- Government may consider: past and present customers, current and former employees of an offeror, federal, state and local agencies and private consumer organizations
- Greater weight for an "established" joint venture or partnership
- Prefers that all members of a joint venture or partnership have satisfied or exceeded in all six performance areas



- Written evidence for work performed within the past six years
  - Letters, certificates of commendation, performance awards, performance evaluations, evidence of repeat work with a client
- Greater weight given for past performance on similar projects
- Past Performance Questionnaire

#### **Pricing Evaluation**

- Ability to perform at the proposed price
- Balanced pricing
- Completeness
- Reasonableness
- ➤ The SSA makes the source selection decision by reviewing competing proposals, comparing offeror's strengths, weaknesses, and cost/price to determine the risk of successful performance.

Completeness – Completeness - Completeness

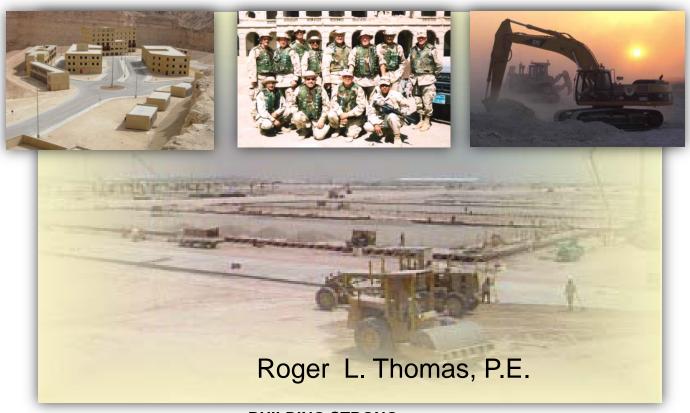
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- Made to responsible offeror whose proposal contains best overall value to the Government
- Compare differences in value of non-price aspects with differences in proposed process
- Basis for contract award is the Request for Proposal (RFP) and the contractor's proposal – if the offeror proposes to the Government the expertise of a partner or subcontractor, the Government expects use of that partner or subcontractor



## Overseas Construction Challenges



Discussion Points – Contractor Challenges

- Logistics and Support
- Base Access
- Physical Security
- Safety
- Life Support







#### **Base Access**

- Resident Status
- Resident Visas
- Base Passes
- > CAC
- Vehicle Access
- Materials/Equipment







#### **Logistics and Support**

- Project site ordnance clearance
  - Undiscovered ammo/bombs/RPGs
- Disruption planning
  - Hostile activities evacuation plan
- Site layout/sub-contractor accessibility
  - Base passes
  - Search pits
  - Escorts





#### Logistics and Support (Cont)

- Contractor mob/lay down areas
  - Off base locations
- Local procurements/small purchases, payments (cash)
  - Local currency fluctuations
- Site vehicles/construction equipment
  - Licensing/insurance/disposition
- Power/utilities (capacity/type)
  - Local standards/no standards
  - > 110V/230V 50/60 cycle
- > Communications
- Medical services remote locations



### Logistics and Support (Cont)

- Field office staff housing, transportation
  - Off base locations
  - Humanitarian standards
- Demobilization/equipment extraction
  - Residual equipment/materials
- Customs/duties/taxes/demmurage
  - Contractor's responsibility
- > RMS mandatory usage
- No small business offices overseas
  - Embassy commercial offices not staffed for support





#### Miscellaneous

- Physical Security
  - Personnel
  - Job site
  - Subcontractors
  - Equipment and materials
  - Completed work



#### Miscellaneous (Cont)

- Safety requirements
- > US citizen requirements
- Local sponsor
- ➤ Life support
  - Multi-national work force
  - Communications
  - Home leave



### Thank You for Your Interest

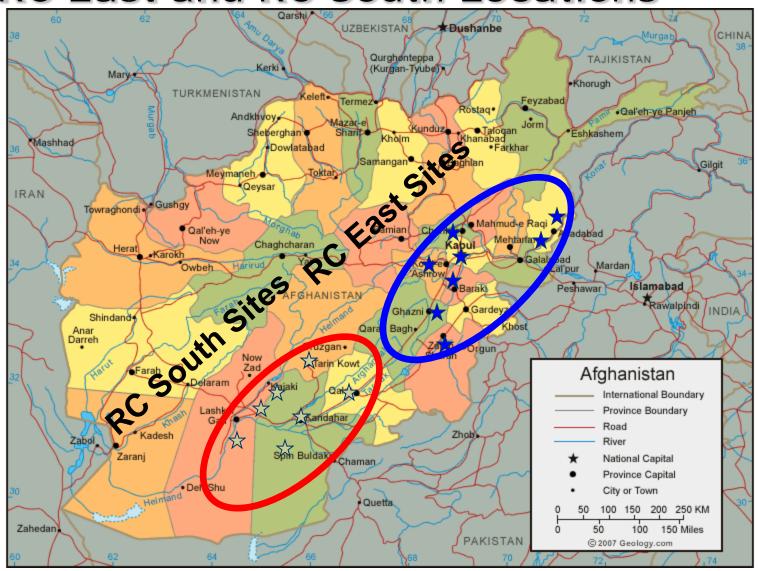




### Afghanistan Branch MILCON Program, FY09 - FY12

Joseph L. Zaraszczak

#### RC-East and RC-South Locations





## FY08/09 Military Construction – Army (MCA)

- \$350M \$400M in contracts of various size and complexity yet to be awarded this calendar year
  - Runway / Rotary Wing / AV Maintenance Facilities
  - Housing
  - Fuels
  - Drainage System Projects
  - Roads / Perimeter Fence / Guard Towers
  - Solid Waste Management Complex
  - Medical Buildings
  - Administrative HQ Buildings

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- Magnitude: \$350 \$400M in projects will be broken into potentially 18 contracts
- Performance period: varies from 270 450 calendar days
- Location: Various locations in RC-East and RC-South
- RFP release: majority in 4th Quarter 2009 or already released
- Contract type/strategy: D-B/D-B-B, Firm Fixed Price (FFP) / Full and Open / AED MATOCs



## FY10 Military Construction – Army (MCA)

- Magnitude: \$900M in projects broken into approximately 49 contracts
  - Administrative HQ Buildings
  - Warehouse / Maintenance Compound
  - Runway / Rotary Wing / Cargo Handling / AV Maintenance Facilities
  - Housing / Barracks
  - Ammunition Supply Point (ASP)

- Solid Waste Mgmt Complex
- Fuels
- Roads / Fence / Guard Towers
- Dining Facilities (DFACs)
- Medical Buildings
- Water / Wastewater Distribution Systems
- Numbers do not account for potentially \$200M in Contingency Construction Authority (CCA) projects



## FY10 Military Construction – Army (MCA) (Cont)

- Performance period: 360 calendar days or less for majority of contracts
- Location: Various locations in RC-East and RC-South
- > RFP release: majority during 2<sup>nd</sup> Quarter 2010
- Contract type/strategy: D-B/D-B-B, Firm Fixed Price (FFP) / Full and Open / AED MATOCs



## FY11 Military Construction – Army (MCA)

- Magnitude: \$700M in projects broken into approximately 30 contracts
  - Housing / Barracks / Community Support Area
  - Runway / Rotary Wing / Cargo Handling / AV Maintenance Facilities
  - Administrative HQ Buildings
  - Water / Wastewater Distribution Systems

- Dining Facilities (DFACs)
- Roads / Fence / Guard Towers / Entry Control Points
- Medical Buildings
- Fuels

Numbers do not account for potentially \$200M in Contingency Construction Authority (CCA) projects

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## FY11 Military Construction – Army (MCA) (Cont)

- Performance period: 360 calendar days or less for majority of contracts
- > Location: Various locations in RC-East and RC-South
- > RFP release: majority during 2<sup>nd</sup> Quarter 2011
- Contract type/strategy: D-B/D-B-B, Firm Fixed Price (FFP) / Full and Open / AED MATOCs / TAC IDCs



## FY12 Military Construction – Army (MCA)

- Magnitude: Potential \$400M in projects
  - Assumes no Contingency Construction Authority (CCA) projects
- Performance period: 360 calendar days or less for all projects
- Location: Various locations in RC-East and RC-South
- > RFP release: 2<sup>nd</sup> Quarter 2012
- Contract type/strategy: D-B/D-B-B, Firm Fixed Price (FFP) / Full and Open / AED MATOCs / TAC IDCs



### FY08, PN 64131 - New Roads, Bagram Airfield

- Construct up to 22 km of roadways throughout the installation with culverts, retaining and bridging structures, and demolition of roadways
- Magnitude: \$5M \$25M
- Performance period: 730 calendar days
- Location: RC-East
- > RFP release: July 2009
- Contract type/strategy: D-B, Firm Fixed Price (FFP) / Full and Open



#### FY08, PN 74108 - Waste Management Complex, Bagram Airfield

- Construct a 32-ton per day solid waste management complex with supporting facilities and ash landfill
- Magnitude: \$5M \$25M
- Performance period: 270 calendar days
- Location: RC-East
- > RFP release: July 2009
- Contract type/strategy: D-B, Firm Fixed Price (FFP) / Full and Open



#### FY08, PN 74111 - Waste Management Complex, Sharana

- Construct a 24-ton per day solid waste management complex with supporting facilities and ash landfill
- Magnitude: \$5M \$25M
- Performance period: 270 calendar days
- Location: RC-East
- > RFP release: July 2009
- Contract type/strategy: D-B, Firm Fixed Price (FFP) / Full and Open



#### FY08, PN 74112 - Waste Management Complex, Jalalabad

- Construct a 16-ton per day solid waste management complex with supporting facilities and ash landfill
- ➤ Magnitude: \$1M \$5M
- > Performance period: 270 calendar days
- Location: RC-East
- > RFP release: July 2009
- Contract type/strategy: D-B, Firm Fixed Price (FFP) / Full and Open



#### FY08, PN's 74205, 74101, 73096 -Fuel Storage System, Sharana/Shank

- Storage/Distribution of Fuels to include TTOFs, Fill Stands, Storage Tanks, Support Building, and Underground POL Pipeline
- Magnitude: \$5M \$25M
- Performance period: 420 calendar days
- Location: RC-East
- > RFP release: July 2009
- Contract type/strategy: D-B, Firm Fixed Price (FFP) / Full and Open



## FY08, PN 74076 - Perimeter Fence and Guard Towers, Kandahar Airfield

- Provide secure perimeter around newly acquired "Deep South" region of South Park, Kandahar Airfield
- Magnitude: \$5M \$25M
- Performance period: 360 calendar days
- Location: RC-South
- > RFP release: July 2009
- Contract type/strategy: D-B, Firm Fixed Price (FFP) / Full and Open



- Construct 35-40 rotary wing parking spaces, aprons and taxiways; erect 10 fabric maintenance hangars and construct 10 maintenance shops / admin facilities
- Magnitude: \$75M \$100M
- Performance period: 360 calendar days
- Location: RC-East
- > RFP release: August 2009
- Contract type/strategy: D-B-B, Firm Fixed Price (FFP) / Full and Open



# FY09, PN 73239 - AV Hangar/ Maintenance Facility, 73364 - Rotary-wing Ramps and Taxiways Ph 2, Shank

- Construct 10-15 rotary wing parking spaces, aprons and taxiways; erect 10 fabric maintenance hangars and construct 10 maintenance shops / admin facilities
- Magnitude: \$25M \$75M
- Performance period: 360 calendar days
- Location: RC-East
- > RFP release: August 2009
- Contract type/strategy: D-B-B, Firm Fixed Price (FFP) / Full and Open



- Construct a Medical Facility to include a dental clinic, laboratory, pharmacy, medical screening rooms, holding rooms, examination rooms, trauma bay, waiting area, contamination room, medical files and storage areas, office space and covered ambulance parking area
- Magnitude: \$1M \$5M
- Performance period: 360 calendar days
- Location: RC-South
- > RFP release: August 2009
- Contract type/strategy: D-B-B, Firm Fixed Price (FFP) / Full and Open



- Construct a brigade headquarters; facility will accommodate 200 personnel and will include operations centers, administrative areas, latrines, and building information systems
- Magnitude: \$1M \$5M
- Performance period: 360 calendar days
- Location: RC-East
- RFP release: July 2009
- Contract type/strategy: D-B-B, Firm Fixed Price (FFP) / Full and Open



# FY09, PN 72243, 73124 - Drainage System, Phases 1 and 2, Bagram Airfield

- Provide various systems to alleviate drainage problems in and around Bagram Airfield
- Magnitude: \$25M \$75M
- Performance period: 360 calendar days
- Location: RC-East
- > RFP release: November 2009
- Contract type/strategy: D-B-B, Firm Fixed Price (FFP) / Full and Open



## FY09, PN 73389 - Temp Housing, Bagram Airfield

- Erect foundations and assemble government furnished re-locatable housing containers into buildings which will provide housing for 2,130 personnel
- Magnitude: \$5M \$25M
- Performance period: 360 calendar days
- Location: RC-East
- RFP release: January 2010
- Contract type/strategy: D-B, Firm Fixed Price (FFP) / Full and Open



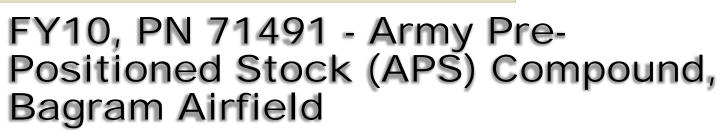
- Procure and construct a C-130 capable fabric hangar. Construct several PEB warehouse and maintenance facilities at Bagram Airfield
- Magnitude: \$5M \$25M
- Performance period: 360 calendar days
- Location: RC-East
- > RFP release: August 2009
- Contract type/strategy: D-B-B, Firm Fixed Price (FFP) / Full and Open



## FY10, PN 71488 - Operations Center, Bagram Airfield

- Primary facilities include administrative space, conference rooms, secure rooms, training areas, command center, communications areas, day rooms, and entry control space
- Magnitude: \$25M \$75M
- Performance period: 360 calendar days
- Location: RC-East
- RFP release: January 2010
- Contract type/strategy: D-B-B, Firm Fixed Price (FFP) / Full and Open

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- Construct six storage buildings, three vehicle maintenance buildings, two sunshades with lighting, and electrical power generation plant including fire detection and suppression systems, installation of Intrusion Detection System (IDS), HVAC and Humidity Control systems and vehicle exhaust systems
- Magnitude: \$25M \$75M
- Performance period: 360 calendar days
- Location: RC-East
- RFP release: October 2009
- Contract type/strategy: D-B, Firm Fixed Price (FFP) / Full and Open

BUILDING STRONG®



- ➤ Construct a Bulk Fuel Storage System; storage system provides storage tanks for 4,164 cubic meters (1.1 M gallons) of fuel, pumps, filters, equipment/controls, and lines. Supporting facilities include site work, electrical, and information systems
- Magnitude: \$5M \$25M
- Performance period: 420 calendar days
- Location: RC-East
- RFP release: October 2010
- Contract type/strategy: D-B-B, Firm Fixed Price (FFP)/ Full and Open

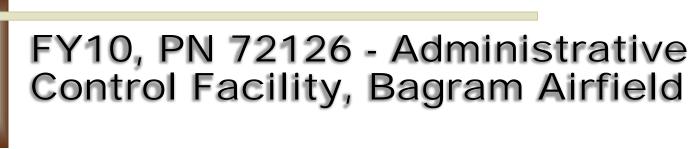


### FY10, PN 71489 - CMU Barracks Bldgs 11-14, Bagram Airfield

- Construct Contingency Standard Design Barracks; facilities include four (4) barracks to provide housing for 640 military personnel
- Magnitude: \$5 \$25M
- Performance period: 420 calendar days
- Location: RC-East
- RFP release: January 2010
- Contract type/strategy: D-B-B, Firm Fixed Price (FFP) / Full and Open



- ➤ Construct an Aviation Support Facility. Project includes aircrew support, administrative areas, equipment storage, sheet metal fabrication, equipment repair and servicing. Supporting facilities include utilities, fire suppression/detection, information systems, paving, and site improvements
- Magnitude: \$1M \$5M
- Performance period: 270 calendar days
- Location: RC-East
- RFP release: October 2009
- Contract type/strategy: D-B-B, Firm Fixed Price (FFP) / Full and Open



- Construct an administrative control facility. Project includes secure areas, multi-purpose support to include theater, fitness center, laundry, chapel, and community activity center, vehicle maintenance facility, tactical operations facilities, and an entry control point
- Magnitude: \$25M \$75M
- Performance period: 420 calendar days
- Location: RC-East
- RFP release: December 2009
- Contract type/strategy: D-B-B, Firm Fixed Price (FFP) / Full and Open



## MILCON Branch Industry Day 2009

Robert E. Schaible



# FY08/09 Military Construction (Air Force, other)

- \$150M-\$250M in work in 6 contracts of various sizes and complexity
  - Aprons
  - Ramps
  - Taxiways
  - Site work
  - Runway repairs
  - Furniture, furnishings and equipment



# FY08/09 Military Construction (Air Force, other) (Cont)

- Location: Afghanistan and the Gulf States
- RFP Release: already released or within 4<sup>th</sup> quarter FY09
- Contract type/strategy: D-B or D-B-B, FFP, Full and Open Competition



# FY10 Military Construction (Air Force, other)

- \$400M \$600M in work in 11 contracts of various sizes and complexity
  - Entry Control Point
  - Aprons, Ramps, Taxiways
  - Warehouses
  - Port Operations
  - Cargo Handling Facilities
  - Shelters
  - Billeting
  - Operations and Maintenance Facilities
  - Roads
  - Fuels



# FY10 Military Construction (Air Force, other) (Cont)

- Location: Afghanistan and the Gulf States
- ➤ RFP Release: 1<sup>st</sup> and 2<sup>nd</sup> quarter FY10
- Contract type/strategy: D-B or D-B-B, FFP, Full and Open Competition



- FY10 Contingency Construction Authority (CCA) program unknown at present
- > FY11 Afghanistan: 10 20 projects, \$200M \$400M, horizontal construction, billeting, support facilities
- FY11 Qatar: 1 5 projects, \$100M \$200M, billeting, support facilities
- FY11 Bahrain: 1 5 project, \$50M \$100M, billeting, support facilities



- Procurement, delivery, and installation of furniture and furnishings (FFE)
- Magnitude: \$1M \$5M
- Performance period: 150 calendar days
- Location: Qatar
- > RFP release: Jul 2009
- Contract type/strategy: D-B-B, FFP, Full & Open Competition



- ➤ 2 Troop billets: 18,566 SM total. Subsistence Warehouse: 5,916 SM
- Magnitude: \$25M \$75M
- Performance period: 720 calendar days
- Location: Qatar
- > RFP release: Oct 2009
- Contract type/strategy: D-B-B, FFP, Full and Open Competition



- ➤ The project includes preparation design-build documents and leveling of a 45.6 acre site to receive tents and constructing the foundation to bed down the tents
- Magnitude: \$5M \$10M
- Performance period: 210 calendar days
- Location: Masirah Island, Oman
- > RFP release: Jul 2009
- Contract type/strategy: D-B-B, FFP, Full and Open Competition



- Construction of aircraft parking apron, asphalt shoulders
   & taxiways, permanent markings, and airfield lighting
- ➤ Magnitude: \$25M \$75M
- Performance period: 600 calendar days
- Location: Oman
- > RFP release: Dec 2009
- Contract type/strategy: D-B-B, FFP, Full & Open Competition



- Construction of combination of pre-engineered steel, fabric, and masonry type facilities on concrete foundations
- Magnitude: \$25M \$75M
- Performance period: 450 calendar days
- Location: Oman
- > RFP release: Dec 2009
- Contract type/strategy: D-B, FFP, Full & Open Competition



- Humidity controlled warehouses (16)
- Magnitude: \$50M \$100M
- Performance period: 600 calendar days
- Location: Kuwait
- RFP release: Nov 2009
- Contract type/strategy: D-B-B/site adapt, FFP, Full and Open Competition



- Construct Small Craft Berthing Facility, a Combined Port Operations Facility, a Harbor Patrol Facility, and Transformer Buildings
- Magnitude: \$25M \$50M
- Performance period: 730 calendar days
- Location: Bahrain
- > RFP release: Feb 2010
- Contract type/strategy: D-B-B, FFP, Full and Open Competition



Runway Repairs

- Repair runways & taxiways
- Magnitude: \$1M \$10M
- Performance period: 400 calendar days
- Location: Bahrain
- RFP release: Jul 2009
- Contract type/strategy: D-B-B, FFP, Full and Open Competition



- Construct three permanent Gate Houses, Vehicle Inspection pits, Visitor Control Center, and Over watch position
- Magnitude: \$1M \$5M
- Performance period: 200 calendar days
- Location: Saudi Arabia
- > RFP release: Sep 2009
- Contract type/strategy: D-B, FFP, Full and Open Competition



### FY09/10 Package #15

- Scope of Work
  - ❖ Airlift Apron 111,000 sm paved apron, w/ connecting taxiways and shoulders, markings, lighting and utilities
  - Rotary Wing Ramp and Taxiway, Phase 2 Follow-on project providing aviation parking apron, taxiway, direct fueling facility, lighting, markings, tie down/grounding points
  - ❖ Airlift Apron 35,000 sm paved apron, w/ connecting taxiways and shoulders, markings, lighting and utilities



### FY09/10 Package #15 (Cont)

- Magnitude: \$100M \$200M
- Performance period: 270 calendar days
- Location: Southern Afghanistan
- > RFP release: Aug 2009
- Contract type/strategy: D-B, FFP, Full and Open Competition



### Scope of Work

- Apron Expansion 32,700 sm apron, includes taxiways, shoulders & required site work
- Apron Expansion 36,200 sm apron, includes taxiways, shoulders, aircraft shelters & required site work
- Aviation Ops & Maintenance Facility Construct a 2,400 sm aviation ops & maintenance facility; includes pavement and supporting infrastructure
- Shelters Construct two 1,050 sm expeditionary fighter shelters, includes pavement, fire protection and supporting infrastructure



### FY10, MILCON Package 10-1 (Cont)

- ➤ Magnitude: \$50M \$100M
- Performance period: 720 calendar days
- Location: Southern Afghanistan
- > RFP release: Dec 2009
- Contract type/strategy: D-B, FFP, Full & Open Competition



### Scope of Work

- Cargo Helicopter Apron 50,200 sm paved aircraft apron, taxiways, shoulders & required site work
- ❖ Relocate Airfield Road 36,000 sm road pavement and shoulders for heavy vehicle traffic; also includes pavement markings, bridges and drainage improvements
- Refueler Apron/Relocate Hot cargo pad 66,000 sm paved refueler apron; also includes, taxiways, shoulders, site work, markings, lighting and required infrastructure
- Cargo Facilities 1,400 sm pre-engineered building, 25,000 sm concrete cargo handling yard



### FY10, MILCON Package 10-3 (Cont)

- Magnitude: \$75M \$125M
- Performance period: 720 calendar days
- Location: Southern Afghanistan
- > RFP release: Dec 2009
- Contract type/strategy: D-B, FFP, Full & Open Competition



### Scope of Work

- Apron: 50,000 sm apron with shoulders, lighting, markings and utilities
- Aviation Ops & Maintenance Facility: 2,400 sm facility for flight line maintenance with supporting infrastructure and site improvements
- Shelters: Two 1,050 sm shelters for conducting minor field maintenance on deployed aircraft with pavements, fire protection system, supporting infrastructure and site improvements



### FY09/10 Package #10 (Cont)

- Magnitude: \$25M \$75M
- Performance period: 270 calendar days
- Location: Northeastern Afghanistan
- > RFP release: Aug 2009
- Contract type/strategy: D-B, FFP, Full and Open Competition



- Construct a 5,017 sm two-story pre-engineered metal building configured for a passenger terminal facility and construct a 4,700 sm cargo terminal facility
- Magnitude: \$25 \$50M
- Performance period: 550 calendar days
- Location: Northeastern Afghanistan
- > RFP release: Oct 2009
- Contract type/strategy: D-B, FFP, Full and Open Competition



# Foreign Military Sales(FMS) and Iraq Programs

Deborah A. Duncan, P.E., PMP



- Design and construct a fixed quay, floating pier and anchoring system
- Magnitude: \$1M \$5M
- Performance period: 270 calendar days (est.)
- Location: Khour Omeryah, Yemen
- > RFP release: July 2009
- > Type of Contract: Firm-Fixed-Price Construction



### Upgrade Security Systems, Ammunition Storage Facilities, Kuwait

- Design and construct security upgrades in existing ammunition storage facilities; upgrades include fencing, road repairs, and electronic surveillance system
- > Range: \$15M \$30M
- Performance period: 365 calendar days
- Location: Kuwait, various
- > RFP release: August 2009
- Type of Contract: Full and open competition



- Design/construct a sector operations center, administration & training building and associated utilities & infrastructure, access roads and parking, perimeter fence and entry control point
- Magnitude: \$5 to \$10M
- Performance period: 455 calendar days
- Location: Ali Air Base, Iraq
- > RFP release: July 09
- Contract Type: Firm Fixed Price



- Design/construct POL Tanks: Construct foundations, erection of the tanks and associated containment dikes, concrete truck stands, and gravel roadways
- Magnitude: \$5 to \$10M
- Performance period: 270 calendar days
- Location: Adder, Iraq
- > RFP release: July 2009
- Contract Type: Firm Fixed Price



## Waste Water Treatment and Collection, Iraq

- Design/construct waste water treatment and collection facility to include treatment plant and lab building, drying beds, UV treatment, effluent discharge, sewer mains & collection lines etc
- Magnitude: \$5 to \$10M
- Performance period: 270 calendar days
- Location: Adder, Iraq
- > RFP release: July 2009
- Contract Type: Firm Fixed Price



- Relocate 579 containerized housing units and 73 shower/latrine units from Cedar 2 to COB Adder w/ utilities and install 7541 sm additional concrete pads for tents
- Magnitude: \$10M-\$25M
- Performance period: 365 calendar days
- Location: Cedar II and Adder, Iraq
- > RFP release: August 2009
- Contract Type: Firm Fixed Price



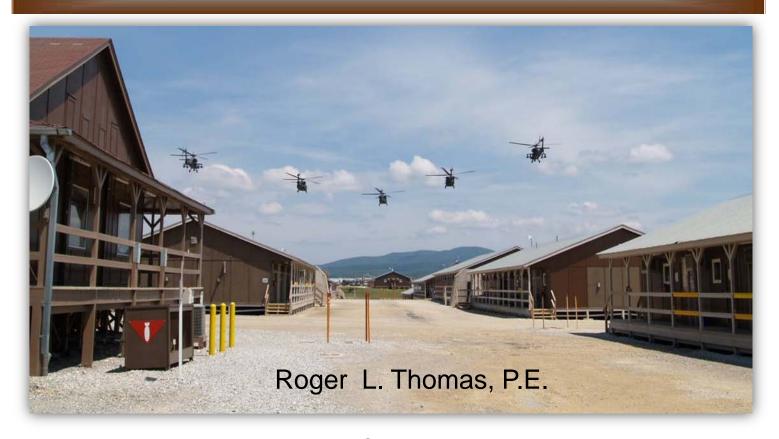


- Design/construct Misc Site Upgrades: field expedient perimeter wall, control access centers, guard towers, etc.
- ➤ Magnitude: \$5M \$10M
- Performance period: 270 calendar days
- Location: Central Region, Iraq
- RFP release: July 2009
- Contract Type: Firm Fixed Price



**Transatlantic Programs Center** 

## **Service Contracts**



### Service Contracts Functions

- Facilities/Camp Maintenance and Operations
  - Buildings & Structures
  - Grounds & Roads
  - Utilities Operations and Maintenance
    - Electrical Systems
    - HVAC Systems
    - Water Systems
    - Wastewater Systems
    - Equipment Maintenance





# Service Contracts Functions (Cont)

- Janitorial Services
- Pest Control
- Environmental
- Fire & Emergency Services
- Refuse and Recycling
- Security Services
- Life Support (Housing/Food/Laundry)
- Warehouse Operations
- Spare Parts Procurement/Storage
- ➤ Non-Tactical Vehicle (NTV) Equipment Maintenance



### Service Contracts Current

- Pacer Forge Facility Support Contract, Egypt
- Job Order Contracts (JOC)
  - Al Dhafra JOC United Arab Emirates
  - Al Udeid JOC Qatar
  - Kuwait JOC Kuwait
- ➤ USAREUR Support Contract, USAREUR AOR
- Operation and Maintenance Services (O&M)
  - ❖ Navy Master O&M Egypt
  - ❖ Syncrolift O&M Egypt
  - ❖ CLE O&M Iraq
  - ❖ USAF O&M Iraq
  - USACE GRD O&M Iraq



### Service Contracts Future

#### Services Contracts

Project:		Location:	POP/Capacity:	RFP Release:
*	Afghan National Police O&M	Afghanistan	5yr \$300M	1st Qtr 2010
*	Afghan National Army O&M	Afghanistan	5yr \$420M	1st Qtr 2010
*	A/E Services	Afghanistan	5yr \$245M	2nd Qtr 2010
*	Follow on SCID	Iraq	3yr \$30M	1st Qtr 2010
*	Follow on CLE	Iraq	3yr \$15M	1st Qtr 2010
*	Follow on TF SAFE	<b>CENTCOM</b> Wide	2vr \$40M	1st Qtr 2010









## **Small Business Program**

Jackie R. Wolfe, MBA



- > The U.S. Small Business Act
  - Applicable only to contract actions with a place of performance/delivery in the US
  - No statutory authority to limit competition outside the US for small business concerns
- TAC encourages small business participation



## TAC's Small Business Program FY08 Statistics

- In FY08, TAC awarded \$1.4B in contract actions worldwide
  - \$30M with a place of performance/delivery within the US in FY08 (TAC's US Business Base)
  - Small Business Goals are applied against TAC's US Business Base only
  - Small Business Goals are not applicable to contracts with a place of performance/delivery outside of the US
  - No credit is given if a contract is awarded to a small business concern with the place of performance outside of the US



- Federal Acquisition Regulation (FAR) 19.702:
  - Any contractor receiving a contract for more than \$100K must agree in the contract that small business concerns will have the maximum practicable opportunity to participate
  - Subcontracting Plans not required when performance will be entirely outside of the United States



## **Important Links**

TAC's FedBizOpps (FBO) Link

TAC's Industry Day Link



## Questions with TAC Leadership Panel

LTC Johantges Commander

Deborah Duncan Deputy for Programs and Project

Management Division

Darralyn Williams Chief, Contracting Division

Roger Thomas Chief, Construction-Operations Division

Jackie Wolfe Small Business Specialist